# THE INTERNATIONAL FRATERNITY OF DELTA SIGNA PI

BY
SIGMA CHI SIOMA
OF
SAN JOSE STATE COLLEGE
SAN JOSE, CALIFORNIA

THE GRAND COUNCIL
THE INTERNATIONAL FRATERNITY OF
DELTA SIGMA PI

### Gentlemen:

Wer the undersigned brothers and advisors of Sigma Chi Sigma Fraternity at San Jose State College, San Jose, California, do earnestly petition for national affiliation with the International Fraternity of Delta Sigma Pi. We further petition for a chapter charter to establish a chapter of Delta Sigma Pi on the campus of San Jose State College, San Jose, California.

Sigma Chi Sigma was formed under the guidelines set by the International Fraternity of Delta Sigma Pi, with the sole purpose of affiliation with Delta Sigma Pi. We believe in and uphold the same high ideas of scholarship, social activity, and association of students of business and economics, for the betterment of our community, school, and personal lives; as does the International Fraternity of Delta Sigma Pi.

In pursuit of these aforementioned ideals, we the members and advisors of Sigma Chi Sigma, pledge to uphold the rules, regulations and guidelines as set forth in the Constitution and By laws of the International Fraternity of Delta Sigma Pi. We further pledge to carry on its traditions and programs as prescribed by the International Fraternity of Delta Sigma Pi.

Witness our signatures this thirty-first day of Marcha Nineteen hundred and Seventy-one:

President

Sr. Vice President

Secretary

Chancellor

Advisor

Advisor

GENERAL MEMBERSHIP

Stevent Land Stephen R. Wolkow Michael Koby Michael P. Downey Philip A Savid aldlem H. Ottela. Vouglas J. Emand Thomas II Johnson Jage A. Mielse Bruce 9 Jenes Traig Stutler Chales a Coffin Robert Loudy Thomas & Ewing William H. Hospman Thomas Thelen Dan Seminaz James Hellman Foring De Martini

OFFICE OF THE PRESIDENT

April 2, 1971

The Grand Council International Fraternity of Delta Sigma Pi Oxford, Ohio

### Gentlemen:

I understand that a group of young men from the School of Business are petitioning for a chapter of Delta Sigma Pi. We are always happy to support organizations of a professional nature that will contribute to our educational product.

The School of Business has been quite active both on campus and in the community through its departmental clubs and organizations. It will be a real pleasure to welcome your professional organization to our campus. I think that it will thrive and it will provide another opportunity for our business students to become involved in professional and community activities.

Sincerely yours,

John H. Bunzel

President

SCHOOL OF BUSINESS Office of the Dean

March 31, 1971

The Grand Council International Fraternity of Delta Sigma Pi Oxford, Ohio

Gentlemen:

It is a real pleasure to support the petition of the group of our students in the School of Business at San Jose State College seeking a local chapter of Delta Sigma Pi.

This group of young men working together in the last few months have shown initiative, industry, and a desire to be of service to our College, School, and the community.

Our students, through numerous departmental clubs, have been particularly active; therefore we would welcome an active chapter of Delta Sigma Pi, with its well-known tradition of promoting professionalism in business, to our family of student associations in the School of Business.

Sincerely yours,

Milburn D. Wright

Dean

11

SCHOOL OF BUSINESS
Finance, Insurance, & Real Estate Department

4 April 1971

The Grand Council Delta Sigma Pi Oxford, Ohio

Fellow Brothers:

It is with great enthusiasm that I welcome the news that a chapter of Delta Sigma Pi may be established at San Jose State College.

I believe that the presence of the Fraternity on campus would be of great benefit to both the School of Business in particular and the College as a whole.

I am very impressed with the young men who have banded together to form the nucleus on which the chapter would be built. I most heartily recommend them to you.

Fragernally

which W. Viava

(AZ-204)

SCHOOL OF BUSINESS Finance, Insurance, & Real Estate Department

April 1, 1971

The Grand Council International Fraternity of Delta Sigma Pi Oxford, Ohio

Gentlemen:

I am happy to write in support of Sigma Chi Sigma's petition for a charter for the San Jose State College Chapter of Delta Sigma Pi.

I have been privileged to observe and, to some extent, to participate in the activities of the petitioning organization, Sigma Chi Sigma. I have been very favorably impressed by the quality of this group. They are enthusiastic and serious of purpose. There is a substantial amount of leadership quality among the group.

It will be extremely gratifying to me to see the establishment of a Delta Sigma Pi Chapter at San Jose State College, boasting the fourth largest undergraduate school of business in the nation.

Fraternally,

Constatine Danellis, PhD.

Epsilon Phi

Associate Professor

CALIFORNIA STATE COLLEGE SYSTEM

Is wester in the Board of Trustees, whose numbers are appointed by the Governor. The Chancellor is the agministrative officer of the Trustees. Together, the Trustees and the Chancellor set broad policy, while an allegating responsibility for implementation to the colleges. The Academic Senate of the California State of the California State

The 19 California State Colleges, from Humboldt

County, in the north to San Diego in the south, comprise

the largest system of public higher education in the

Western hemisphere and one of the largest in the world.

Current enrollment exceeds 250,000 full and part-time

students who are served by a faculty that numbers app
roximately 13,000.

The schools offer over 1,200 accredited degree for a programs at both the Undergraduate and Graduate levels, maintain 93 nationally accredited professional schools and overseas programs for California students in 13 foreign countries.

Although San Jose State College, the oldest, was founded over a century ago, the California State Colleges were not drawn together as a system under an independent Board of Trustees until after passage of the Donahoe Higher

Education Act by the Legislature in 1960.

Responsibility for the California State Colleges
is vested in the Board of Trustees; whose members are
appointed by the Governor. The Chancellor is the
administrative officer of the Trustees. Together; the
Trustees and the Chancellor set broad policy; while
delegating responsibility for implementation to the
colleges. The Academic Senate of the California State
Colleges; consisting of elected representatives of the
faculty at each college; recommends academic policy to
the Board of Trustees through the Chancellor.

Each college in the system has its own geographic and curricular character, but all emphasize the liberal arts and sciences. Programs leading to the bachelor's and master's degrees, as well as a limited number of joint doctorates, are master planned to anticipate and accomodate student interest and the educational and professional needs of the State of California. The primary responsibility of the faculty is the instructional process, with increasing recognition of the importance of the role of research as a necessary concomitant to higher quality teaching.

The California State Colleges are now in the most dynamic period of their development. Prior to World War II, there were seven State Colleges with a peak total enrollment of 13,000. Since 1947, twelve new colleges have been established and sites have been selected for new campuses in Ventura, San Mateo, and Contra Costa counties, California State College,

Bakersfield, will open its doors to students for the first time this year. Enrollment in the system is expected to go beyond 400,000 by 1980.

The California State Colleges offer programs of study for a full academic year at a number of distinguished universities aborad. Students study and live under the same conditions as students at the cooperating universities, but remain enrolled in the California State Colleges, where the may apply their work toward degree requirements in accordance with college regulations. The programs, which are voluntary, cooperative and systemwide in nature, are designed as bona fide academic undertakings with clearly defined educational and professional objectives.

For 1970-71, the cooperating Universities are:
University of the Andes, Bogota, Colombia; University
of Aix-Marseilles, France; Free University of Berlin and
University of Heidelberg, Germany; University of Ghana;
The Hebrew University of Jerusalem and Tel Aviv University,
Israel; University of Florence, Italy; Waseda University,
Tokyo, Japan; University of Granada and University of
Madrid, Spain; University of Stockholm and Uppsala
University, Sweden; and National University, Taiwan.

INTRODUCTION TO SAN JOSE STATE COLLEGE
SAN JOSE, CALIFORNIA

Enrollment now exceeds 25-000 students and is expected to reach 40-000 students by 1980.

Pounded in 1857, in San Francisco, the college operated under the San Francisco School System as "Minn's Evening Normal School". The school was acquired by the State of California in lask when legislation was easied to establish the California State Normal School.

In 1870 the Legislation voted to move the school to San

uchool operated as "San Jose State Wormal School" until

San Jose State College is the oldest and second
largest institution on the State College system. San
Jose State is located in San Jose, the first capital
of California and the county seat of Santa Clara
County. The campus is in the heart of the city, a
rapidly growing community of more than 360,000 people,
and is easily accessible to the business district.

San Jose is 50 miles south of San Francisco and only 30 miles from the Pacific Ocean, from which it is separated by the Santa Cruz Mountains. The area, bounded on the east by the Mt. Hamilton range, is known as the Santa Clara Valley.

San Jose State offers more than a first rate education, it also offers a student the finest academic environment. A combination that few colleges can compete with. The growth of San Jose State effects the need and desire by students for quality in both education and environment.

Enrollment now exceeds 25,000 students and is expected to reach 40,000 students by 1980.

Founded in 1857, in San Francisco, the college operated under the San Francisco School System as "Minn's Evening Normal School". The school was acquired by the State of California in 1862 when legislation was passed to establish the California State Normal School. In 1870 the Legislation voted to move the school to San Jose, where it was established the following year. The school operated as "San Jose State Normal School" until 1920 when its' name was changed to "San Jose Teacher's College A name change was again initiated in 1935 when the school was renamed "San Jose State College".

Although San Jose State is the oldest of the State

Colleges, the California State Colleges were not drawn

together as a system under an independent board of

trustees until 1960 with the passage of the "Donahoe

Higher Education Act".

San Jose State at present, owns and operates seven residence halls that accommodate over 2,000 students. In addition, the school own 148 one and two bedroom apartments for married couples at Spartan City. Plans are in the process for further expansion of the housing at San Jose State to facilitate the long list of students desiring on campus housing. San Jose State's expansion program is not limited to housing however.

The new three story College Union was opened in 1970, housing, meeting rooms, recreation facilities, lounge and a book store were opened. 1971 offers even a newer look. A high rise Business building is due for completion by September of this year. Classrooms, facility offices, meeting rooms, and lecture halls will all be under one roof in this beautiful new building. A new library, next to the Business building is also scheduled for opening soon. But not all is new on the San Jose State campus. Tower Hall's ivy covered walls and rustic facade reflects, not only the age of the College, but its' ability to adapt and broaden with the dynamic changes of time.

San Jose State's size is not only mirrored by its' more than seventy buildings and 25,000 students, but also by its' international participation in higher education.

Under its' International Exchange Program, students have the opportunity to expand their educational horizon by studying in such countries as France, Italy, Germany, Sweden, Tiawann, Spain, Japan, and Israel. The cultural and academic quality of this program has made it one of the most important and sought after programs at San Jose State.

Quality of the education at San Jose State is also recognized in the political circles in the State. Just passed in the State Assembly and Senate Education Committee is a bill that would change San Jose State College to San Jose State University. The bill is now before the Senate Finance Committee and after approval will be sent to the Senate floor for final acceptance. The bill is a further

reflection of San Jose State's importance and prominence in the field of higher education. The bill recognizes that San Jose State's achievements are not just that of a college but, more, the superior quality that only a University can offer.

State Normal school.

Record of the Meetings of the Board of Trustees,

First Meeting of the Board of the Board of Trustees was said.

The just meeting of the Board of the Armal John Source was said.

The just at the Stanford on the above date. The last of the leatlegislature setablishing this school, pinelitules as Fructees of the same,

the State Brand of Education, (Imposed of the Formanion, Surveyor Greened, and
also the superintendent of Problem Sustantials)

of San transceed, necraments and mangrille,

These were all present at this meeting, but the Superintendent

of Mangrodle.

The Board organized by obserting Governor Stanford Chamman,
and superintendent and theretaky. The Armal School last was

him read section by exotion.

The Said being requested to communicate, the propositions of the
Sandiancies Stard of Education, in I relation to the Armal School

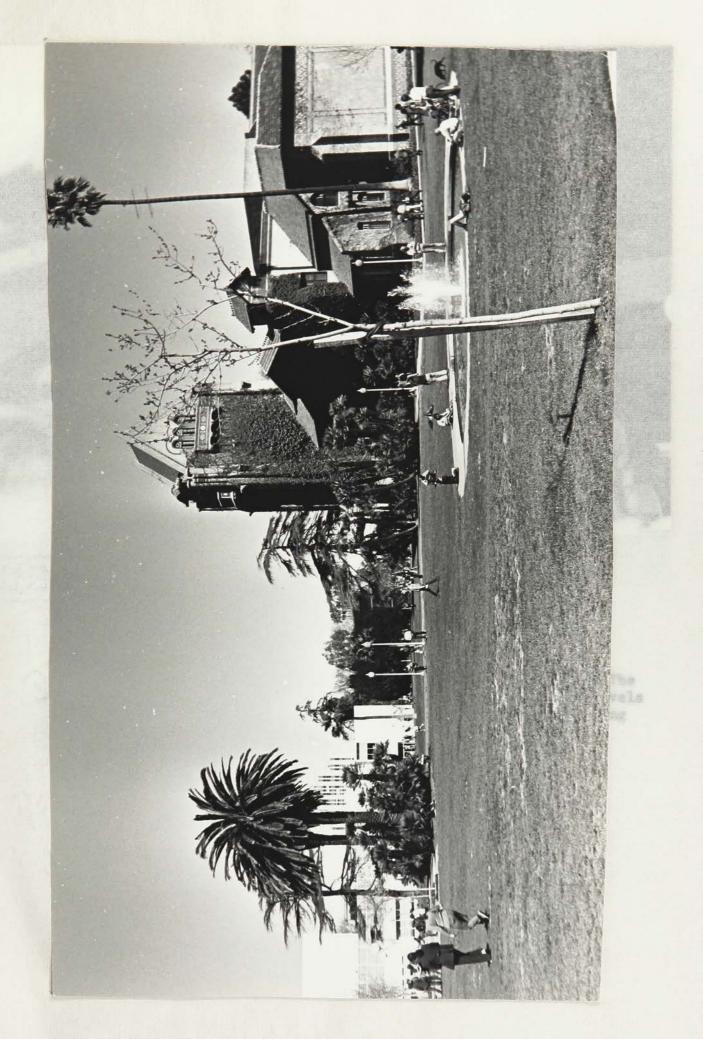
reported the substance of the following resolutions, adopted by the
Agard last named:



This is the original State Normal School, located in San Francisco, California. This school was the birthplace of what was later to become San Jose State College.

## The Tower

The oldest building at San Jose State College in Morris Dailey Auditorium. It has been nicknamed "The Tower" by students because of its multi-story bell tower. The tower mirrors San Jose State's age and endurance to change.





# THE STUDENT UNION

The student union is the hub of activity at San Jose State. The upper two stories can be seen in this picture but the lower two levels are hidden. This building contains a cafeteria, book store, meeting rooms, lecture hall, banquet rooms, bowling alley, and general recreational facilities.

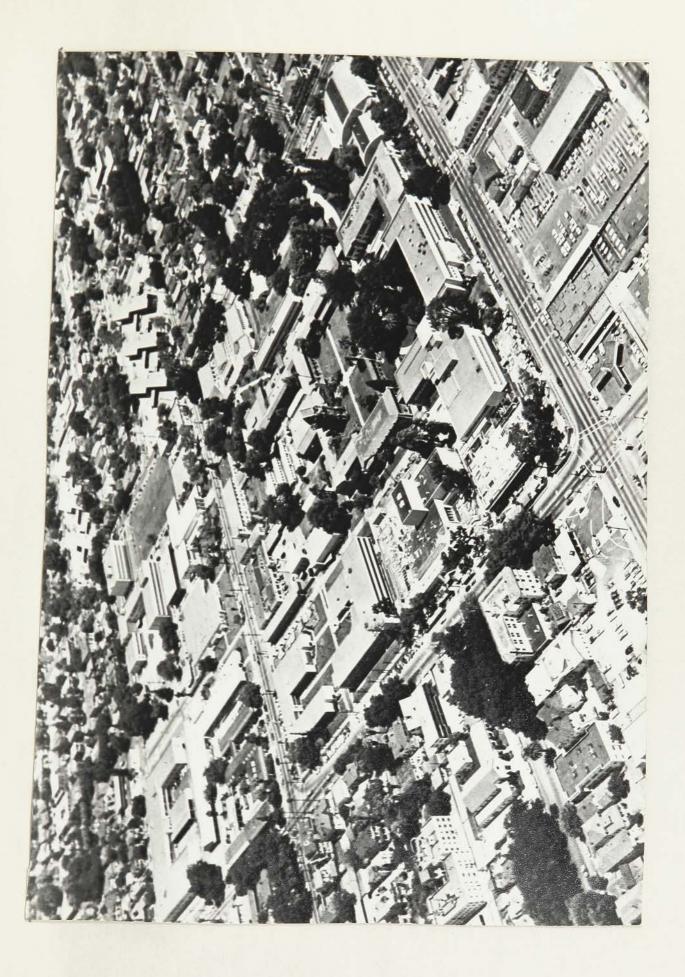


The education building is one of the newer buildings on campus. Directly behind this building is a five story parking lot.



Hoover Hall can be seen in the foreground of this picture which also shows the eleven story coed dorm called "The Hirise."

This aerial view of San Jose State College shows its 16 square block location in the heart of San Jose, California.



SCHOOL OF BUSINESS

The School of Business at San Jose State College has developed an educational program at both the undergraduate and graduate level which is designed to provide a relevant and appropriate business education. The curricular offerings have been carefully designed with the students' needs uppermost in minda and the school strives continuously to move in appropriate directions to ensure the maintenance of a quality program.

The primary objective of the School of Business is to prepare students for positions of responsibility in the business and professional community. In all of its' programs the school seeks to convey an understanding of the principle, concepts and philosophy of good business management, so that when students begin their careers in business they can make effective contributions.

The School of Business offers undergraduate curricular leading to baccalaureate degrees as well as graduate curricular leading to Master's degrees. In the undergraduate program for the baccalaureate degrees in business, students follow a three - dimensional program: {1} a broad range of subject matter outside the field of business, {2} a basic business core appropriate to all areas of business, and {3} a concentration of business subjects related to the student's field of interest.

The Bachelor of Science degree in Business Administration is awarded upon satisfacotry completion of a
program of study or its equivalent normally requiring
sixty nine units and involving from two to two and one
hald years for completion.

The School of Business participates with other schools of the college in offering the following inter-school major programs: Aeronautical Operations. Business and Industry {I.A.}. Industrial Design and Industrial Administration. The school also co-operates with the Geography Department in offering an Inter-departmental Baccalaureate Minor in Urban Studies. A Master of Urban Planning degree has become operative since September of 1970.

The School of Business co-operates with the Extention Services in developing courses to provide broader opportunities for employed persons to avail themselves of a continuing education. Progress is being made to offer

more specialized and technical courses through the college's extension services. Most of the faculty for these special classes are specialists from the particular occupational area.

The School of Business undergraduate program has been fully accredited by the American Association of Collegiate Schools of Business since May 1967.

In the school year 1969-70, the School of Business awarded 756 baccalaureate degrees, the fifth highest of any college in the nation. This represents approximately 16.2 percents of all undergraduate degrees granted by the college. In addition, a total of 138 master's degrees in business were awarded which included 107 MBA degrees, 20 MA degrees and 11 MS degrees. Students registered in undergraduate and graduate business curricular during the Fall of 1970, accounted for about 12 percent of all students enrolled at San Jose State College. In addition, 21.3 percent of the students in the Extended Day Program are in the School of Business.

The College Career Planning and Placement Center provides occupational information and placement assistance to San Jose State students and graduates on a continuing basis. Emphasis on career opportunities and areas of vital interest for students is the prime goal so that their skills and knowledges may be utilized in a most effective way. Group advisement, current information seminars, plant and school visitations, exploratory

work experience, practice interviews are among the programs sponsored by the Center. The Center is affiliated with the Association for School, College and University Staffing and also with the College Placement Council, and is therefore able to provide placement service on a national basis in addition to the referral services available on campus. During the past academic year a total of 484 business and industrial firms and government agencies, conducted 7,295 interviews and hired 700 applicants in Non-teaching positions.

Nine School of Business professional and honorary student organizations offer students the opportunity to participate in extra-curricular activities, representing areas of academic and professional interest. Each club draws upon the business community for advisers and speakers in co-operative endeavors such as seminars, leadership workshops and "mock interviews" programs.

The clubs are coordinated through the Executive Council of Student Business Organizations. The purpose of ECSBO is to promote unity, understanding and cooperation among the nine School of Business organizations. It also acts as an advisory board to the Dean in matters dealing with students affairs.

In addition to the regular undergraduate and graduate programs for business majors, special programs meet special needs. Current special programs offered in cooperation with various business and professional groups include seminars, short courses, student-faculty research projects, Institute and workshops.

The Distinguished Businessman Seminar Series and the Young Presidents Organizations Panels feature guest appearances of outstanding executives. The Institute of Industrial Relations offers seminars in professional and personnel growth. The Institute of Insurance Studies provides in service programs for businessmen in insurance. The RealEstate Research Bureau conducts research designed to benefit real estate brokers and salesmen.

A feature of the 1968 Distinguished Businessman Seminar involved a proposal made by W. M. Butten, Chairman of the Board, J. C. Penney Company, where in the School of Business and Penney's would form a partnership to develop a practical plan for providing jobs and economic ownership opportunities, particularly for those in lower income groups. The program is now well underway and the students and faculty of the School of Business are actively participating in the Small Business Consulting Service, working on programs to increase the enrollment of minority students in the School of Business, providing special business courses and seminars, and performing other services for the community as a whole. A most challenging feature of the 1969 Distinguished Businessman Seminar was an invitation by Robert V. Haasberger, President of Boise Cascade Corporation allowing a racially mixed team of our students to visit Boise Cascade operations in various parts of the country to study the company's effort in

expanding employment and training opportunitees for disadvantaged minotiry groups. At present, a team of six students and one faculty member, encompassing various ethnic groups, is engaged in this project. The team expects to share some of the knowledge and insights gained with other students and faculty members. They also will prepare oral and written presentations to Boise Cascade management.

The School of Business continually strives to improve its curricular offerings. During the current year, offerings have included several experimental programs and new courses. An experimental honors course was offered during the 1970 Spring semester for the first time. It is limited to Senior Business students with a G.P.A. of 3.5 in at least 20 units of Business courses.

Another experimental program involves a newly designed School of Business Core. The courses started in the Fall of the 1970 semester. Three faculty members, are involved full time in the offering. Eighty students are involved in this core program. As pre-requisite to the experimental core, two semesters in economics and accounting and one semester each of statistics, electronic data processing and business law are required. Business Core I, 12 units, will be deviated primarily to promoting a knowledge of the basic disciplines of managerial sciences, and of the internal and external environments of business enterprise. Business Core II, 9 units, will

emphasize identification and solution of problems encountered in the functional areas of enterprise.

On July 7, 1969 began the process of constructing the new School of Business building. Completion is anticipated on May 1, 1971. The building features a ten floor faculty office tower. The classrooms are housed in a four floor L-shaped wing attached to the faculty office tower. All in all, the building will have 145,300 square feet and cost \$3.8 million dollars.



# BUILDING O - THE SCHOOL OF BUSINESS

The dean of the school of business has his office located in this building along with the offices of most of the business organizations. In mid-summer of 1971 this building will be vacated and the offices will be moved to the new building presently under construction.

The new School of Business is to be opened in September of 1971. This building will house classes, faculty offices, conference rooms and business organization offices. Our pledging chapter of Delta Sigma Pi has already been allocated a meeting room.



HISTORY OF THE FRATERNITY

Cace was one of the four-since Schools of Aminese has been a chapter. The students decided to form a besiness fraternity this fraternity would be modeled trier an express chapter of the international Fraternity of Dulha Signa Pi and would then

On September 30. 1970 a informal meeting was held at which time it was decided to efficielly form a professional business fraternity. The men who attended discussed what tens should be taken to form the fraternity. Candidates f

In September of 1970 sixteen newly arrived students at the San Jose State School of Business were discussing the schools' overall business approach. While the School of Business is recognized as one of the best in the nation, a definite spirit of togetherness was lacking. Numerous business associations were available to the students but these clubs only appealed to specific interests, no club incorporated the overall scope of business nor formulated a spirit of togetherness.

The new students wanted a club that included the entire business area and also one that would develop a spirit of unity among the members. With these objectives in mind the students approached Dr. Constantine Danellis for assistance; Dr. Danellis informed the students of Delta Sigma Pi and advised the students to read the history of the fraternity and what it stood for in the world of business. After reading

the history of Delta Sigma Pi, and finding that San Jose
State was one of the few major Schools of Business not boasting
a chapter, the students decided to form a business fraternity.
This fraternity would be modeled after an average chapter of the
International Fraternity of Delta Sigma Pi and would then
seek a Chapter Charter from Delta Sigma Pi.

On September 30, 1970 a informal meeting was held at which time it was decided to officially form a professional business fraternity. The men who attended discussed what steps should be taken to form the fraternity. Candidates for office were nominated and the first official meeting date was set for October 26, 1970, with the intent of finalizing a constitution and by-laws and for voting on officers.

On October 17, 1970 the members of the new fraternity were invited to attend the Delta Sigma Pi Regional Conference held at the Doric Motor Hotel in Hayward California. The members who attended were impressed by the warm welcome extended to them by the members of Delta Sigma Pi. They came back to San Jose State with the firm conviction that they would create the core for and acquire a charter for a chapter of Delta Sigma Pi at San Jose State College.

The first official meeting of the fraternity was held on October 26, 1970 in Centenial Hall Room 226. The discussion of the goals for the fraternity and the election of officers was held. Tom Finnegan called the meeting of 16 members to order and the officers were elected as follows:

November 3. 1970 signed by the Presidenty vice President, and

Senior Vice President

Tom Finnegan

Vice President

Raymond Sprung

Larry Goodall

Treasurer

Historian

Chancellor

David Tenca

Tom Finnegan

Raymond Sprung

Raymond Sprung

Chancellor

David Tenca

Tom Finnegan

Raymond Sprung

Chancellor

Raymond Sprung

Chancellor

Raymond Sprung

Chancellor

David Tobin

The members voted to invite Dr. Constantine Danellis and Dr. Robert Travis, both of whom are Delta Sigs', to act as fraternity advisers. These men accepted the positions. Also at this meeting the name selected and approved for the fraternity was "Sigma Chi Sigma". These three Greek letters stand for the abbreviation of San Jose State.

The goals of the fraternity were to "foster the study of business in universities to encourage scholarship, social activities and the association of students for their mutual advancements by research and practice. To promote closer affiliation between the commercial world and students of commerce, and to further a higher standard of commercial ethics and culture and the civic and commercial welfare of the community." The above goals were included in the Preamble of the Constitution and By-Laws of the fraternity which were accepted and signed by the members. The Constitution and By-Laws were submitted to the student council for approval. The official recognition by the Student Council came on November 3. 1970 signed by the President, Vice President, and

Attorney General of the Student Council, and by the Dean of Student Activities. With the formal recognition, the fraternity founded a meeting place at the Costanoan Room of the Student union. By this time the membership of Sigma Chi Sigma had grown to 25 members.

The activities of the fraternity proceeded in accordance with the Preamble, combining social and professional activities. The Executive Committee appointed Bob Loudy as Social Chairman and Craig Stutler as Professional Chairman. Bob Loudy organized an informal gathering at David Tenca's home on November 7, 1970 which was successful in bringing the members together outside the academic environment to enable them to get better acquainted.

The professional program of the fraternity has developed steadily. The first meeting was held at Bona Sera Chrysler Plymouth on November 16. 1970 to view the operations of a major automobile dealership. Following the inspection tour of the sixteen acre facility an informal question and answer session was held in the corporate board room. The next professional meeting was on December 16. 1970 at Blum's restaurant where we hosted Mr. Joe Bradley. Vice President of Special Loans. Bank of America. World Headquarters. San Francisco and Economist M. E. Taylor of the bank. Professional meetings continued in January with Mr. Kenneth Gobrecht of J. C. Penney Company. Mr. Gobrecht is an urban relations specialist on assignment to their Eastridge Mall shopping center project. February's meeting brought Mr. Irving Perch.

former president and founder of Aristocrat Trailer Company which has been acquired by Boise Cascade Corporation. Mr. Perch is now developing a four million dollar recreational resort known as Hill Country. March's meeting was held with Mr.

C. R. "Ted" Hitchcock, Vice President of Financial Planning, Peterson Tractor Company. Yet to come are speakers such as Mr.

Tom Harnett, Account Executive with Arthur Anderson Certified Public Accounting Firm and Mr. Dick Salle, former Deputy District Attorney of Santa Clara County in charge of consumer fraud.

In the area of community service, the fraternity has been involved in many projects. During the semester break the fraternity sponsored the Internal Reveneue Service School on Individual Returns for the students and the community. Since the I.R.S. school many of the Sigma Chi Sigma members used the knowledge gained to help minority individuals in preparing their tax returns. In February we assisted the San Jose Chapter of Junior Achievement by auditing their books and instructing members in good bookkeeping procedures. In March, the Distinguished Businessmen's Seminar was held by the School of Business and Sigma Chi Sigma created a banner honoring the guest, Mr. James W. Davant, President of Paine, Webber, Jackson and Curtis. Several of the fraternity members are also involved in the Small Business Consulting Service, a J. C. Penney and San Jose State School of Business cooperative project aiding minority enterprises.

The fraternity has raised funds for projects through a ski trip raffle and several flea market sales. The members are planning on holding a golf tournament in the near future.

The social programs have included several parties, a wine tour and the organization of the Sigma Chi Sigma Bowling team in March of 1971. This team will represent the fraternity in the Business Club League at San Jose State.

The fraternity appointed Earl Glenn and Steve Wolkow to be our representatives to the Executive Council of Business Students. The E.C.B.S. is the coordinating group for all Business School activities and Sigma Chi Sigma will be permanently represented with in office in the new San Jose State School of Business Building.

The pledging ceremony of Sigma Chi Sigma to Delta Sigma

Pi was held on March 20, 1971 in the chapel of San Jose State.

It was conducted by Mr. Nelson Mitchell, Western Regional

Director, and assisted by Dr. Constantine Danellis, faculty

advisor, and Robert Clifford, Peter Orgel and Phillip Sewald

of the Zeta Rho chapter at the Menlo School of Business.

The installation of the fraternity as a Chapter of the International

Fraternal Order of Delta Sigma Pi is scheduled for May 8, 1971.

# BUDGET OF OPERATION JANUARY 1971 - JUNE 1971

INCOME:
Dues \$ 155.00
Installation Fees
Fundraising Projects200.00
TOTAL INCOME: \$1440.00
EXPENSES:
National Installation Fees
Charter Fee 1,35.00
Social, Professional and Fundraising 49.50
Petition 105.50
Miscellaneous <u>65.00</u>
TOTAL EXPENSES: \$1440.00

Sigma Chi Sigma poses with Mr. Micky Bona Sera, Vice President of Bona Sera Chrysler-Plymouth, San Jose, California, in November, 1970.





December, 1970

Mr. R. Nelson Mitchell attends Sigma Chi Sigma's professional meeting at Blum's Restaurant in San Jose.

Mr. Joe Bradley, Vice President of Special Loans, Bank of America, World Headquarters, San Francisco, speaks to Sigma Chi Sigma at Blum's Restaurant. An economist, Mr. Taylor accompanied Mr. Bradley, December, 1970.



llege.

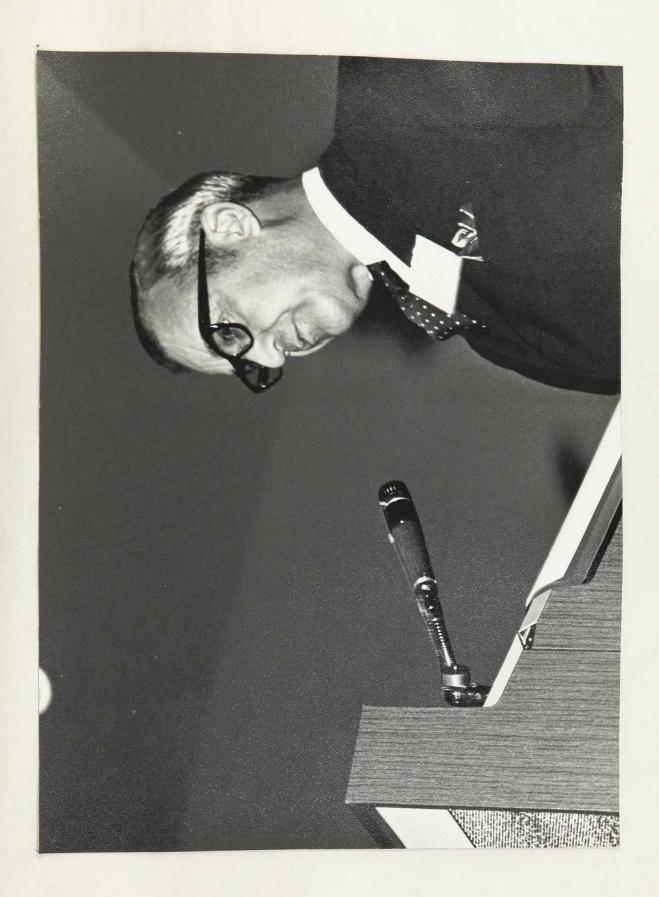


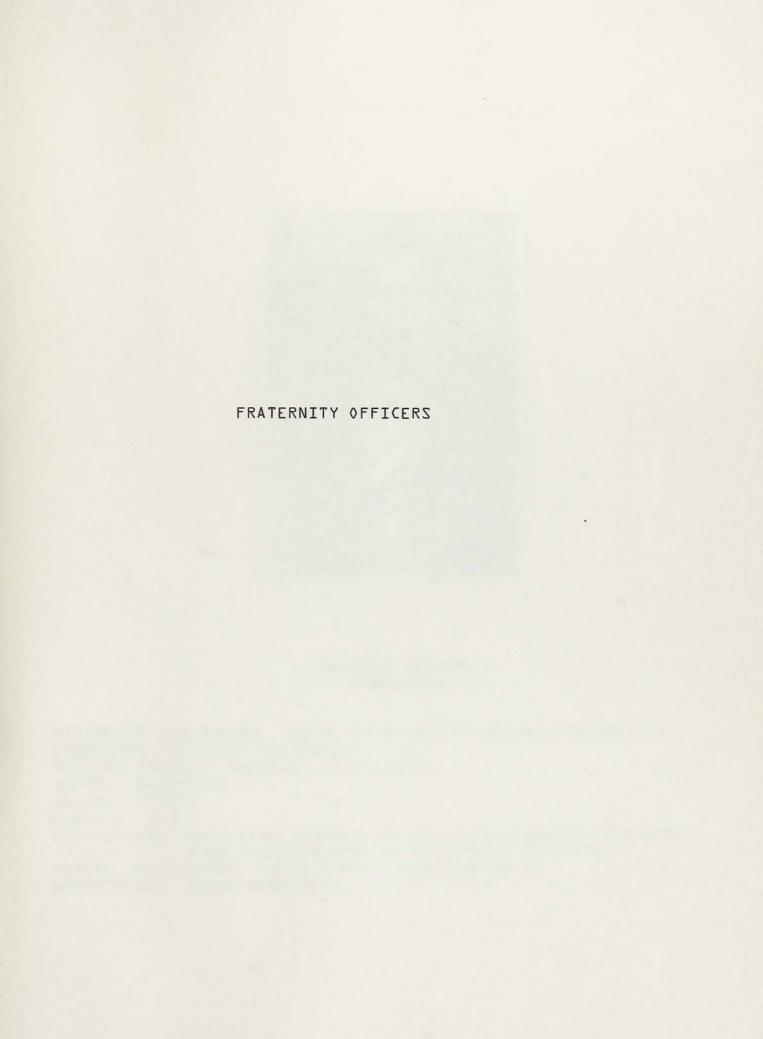
Mr. Kenneth Gobrecht on special assignment Urban Relations for Penny's speaks to Sigma Chi Sigma at San Jose State College.

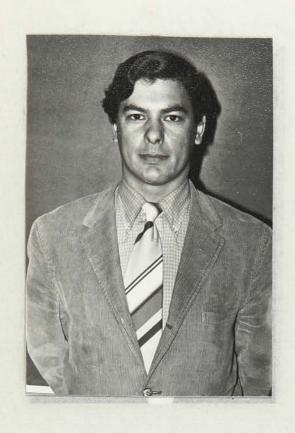
Sigma Chi Sigma volunteered its help to make the welcoming banner for the Distinguished Businessman Seminar Series.

My.

Mr. James W. Davant speaks at the 5th Annual Distinguished Businessman Seminar Series on March 18-19, 1971.







David J. Tenca President

BIRTHDATE AND PLACE: May 8, 1944; San Francisco, California

HOMETOWN: San Jose, California

MARITAL STATUS: Married, no children

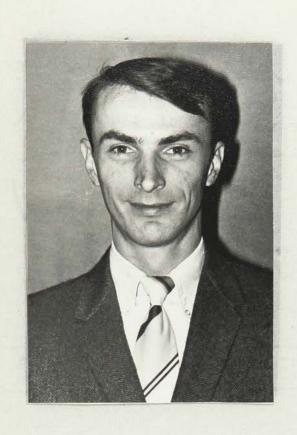
MAJOR: Marketing GRADE: Junior G.P.A.: 3.3

BACKGROUND: U.S. Army 3 years, Material Coordinator 21/2 years,

Work Study Program with Goodwill Industry

CAREER OBJECTIVES: To be a Small Business owner

ACTIVITIES: Sigma Chi Sigm



Thomas A. Finnegan Senior Vice President

BIRTHDATE AND PLACE: June 25, 1946; Hartford, Connecticut HOMETOWN: San Jose, California

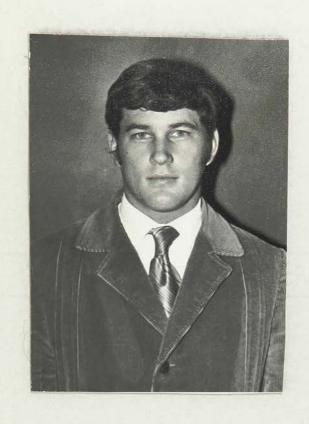
HOMETOWN: San Jose, California MARITAL STATUS: Married; 1 child

MAJOR: Manpower GRADE: Junior G.P.A.: 3.2

BACKGROUND: Material Coordinator-Aerospace industry
CAREER OBJECTIVES: To develop and implement industrial

training program

ACTIVITIES: Limited to Sigma Chi Sigma due to full time job



Raymond Sprung Jr.
Vice President

BIRTHDATE AND PLACE: May 19, 1945; San Francisco, California

HOMETOWN: Redwood City, California

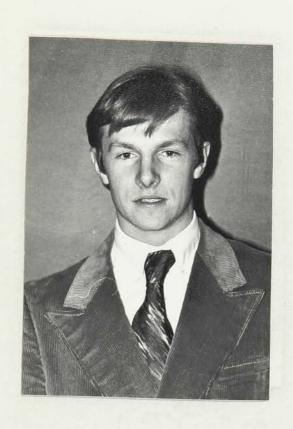
MARITAL STATUS: Single

MAJOR: Finance GRADE: Junior G.P.A.: 2.95

BACKGROUND: Western Greyhound Inc., Treasury Dept.; M & P Copy Co. Inc., Office Manager; Bank of America, A/R Auditor; James R. Rugg CPA, Staff Accountant; Western Airlines,

Customer Service Representative

CAREER OBJECTIVES: C.P.A. ACTIVITIES: Sigma Chi Sigma



# Lawrence Edward Goodall Jr. Secretary

BIRTHDATE AND PLACE: November 28, 1947; Redwood City, California

HOMETOWN: Redwood City, California MARITAL STATUS: Married; 1 child

MAJOR: Management

GRADE: Junior G.P.A.: 3.5

BACKGROUND: Sales, retail grocery

CAREER OBJECTIVES: Manager or corporate negotiator

ACTIVITIES: Sigma Chi Sigma

ACTIVITIES: Bets Alpha Pat. Accounting honor Society: organized Folunteer Income For availabline program, Small



#### Richard Deringer Treasurer

BIRTHDATE AND PLACE: November 11, 1946; Philadelphia, Penn.

HOMETOWN: San Jose, California

MARITAL STATUS: Married; no children

MAJOR: Accounting GRADE: Junior

G. P. A .: 3.3

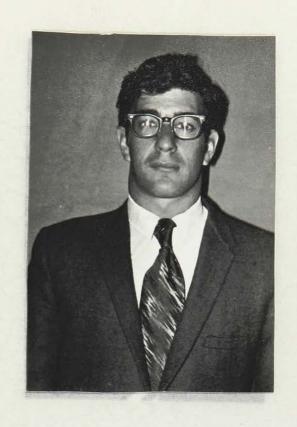
BACKGROUND: Work as accountant in C.P.A. firm

CAREER OBJECTIVE: After graduation will take C.P.A. exam and will work as a Certified Public Accountant. Will be attending Law School with intent

of being a corporate lawyer.

Bets Alpha Psi, Accounting Honor Society; organized ACTIVITIES: Volunteer Income Tax assistance program, Small

Business Consulting Service



Gary Israel Kelmenson Historian

BIRTHDATE AND PLACE: May 30, 1959; Brooklyn, New York

HOMETOWN: San Jose, California

MARITAL STATUS: Single

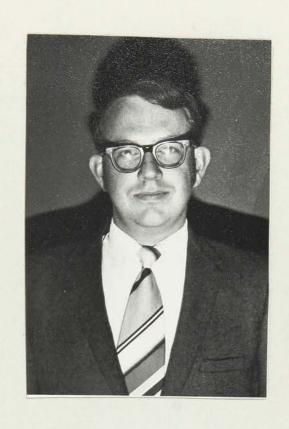
MAJOR: Accounting GRADE: Junior

G.P.A.: 2.9

BACKGROUND: Lehman Bros., Security Vaults

CAREER OBJECTIVES: To be a Certified Public Accountant

ACTIVITIES: Track, photography



# David Patrick Tobin Jr. Chancellor

BIRTHDATE AND PLACE: October 12, 1945; Taunton, Mass.

HOMETOWN: Cupertino, California

MARITAL STATUS: Single

MAJOR: Finance GRADE: Senior G.P.A.: 3.78

BACKGROUND: U.S. Army, Security Guard for Wells Fargo

Alarm System

CAREER OBJECTIVES: Security analyst, financial analyst

ACTIVITES: Sigma Chi Sigma

MEMBERS



#### Charles Coffman

BIRTHDATE AND PLACE: February 12, 1246, Modesto, California

HOMETOWN: San Jose, California

MARITAL STATUS: Married; no children

MAJOR: Management

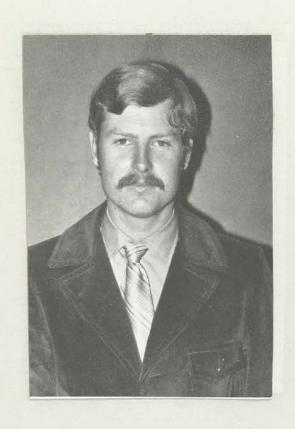
GRADE: Senior G.P.A.: 3.8

BACKGROUND: Sugar maker for Holly Sugar; Pickle curer for

Heinz Co.

CAREER OBJECTIVES: Foreign Service Officer

ACTIVITIES: Dean's list; S.A.M.



### Philip David

BIRTHDATE AND PLACE: October 4, 1946; Oakland, California

HOMETOWN: Fremont, California

MARITAL STATUS: Married; no children

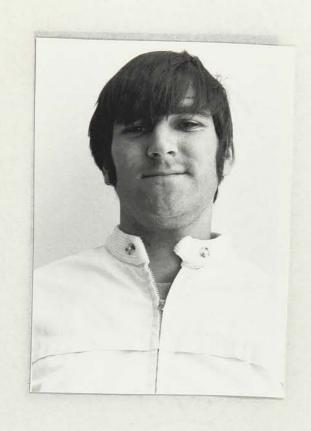
MAJOR: Management

GRADE: Senior G.P.A.: 3.25

BACKGROUND: Engineering assistant

CAREER OBJECTIVES: Electronic information system design

ACTIVITIES: Member VFW, Sigma Chi Sigma



#### Grant Deem

BIRTHDATE AND PLACE: November 17, 1944; San Francisco, California HOMETOWN: San Jose, California

MARITAL STATUS: Married; 1 child

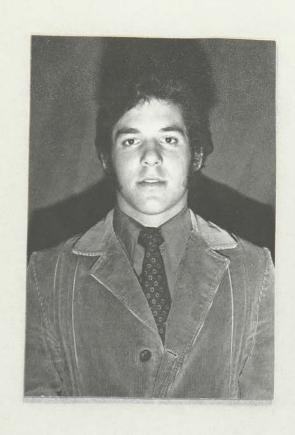
MAJOR: Management

GRADE: Junior G.P.A.: 3.0 BACKGROUND:

CAREER OBJECTIVES: Own my own business in Oregon

ACTIVITIES: AMA, Financial Management Assoc., Samll Business

Consulting Service



## Loring John DeMartini

BIRTHDATE AND PLACE: July 22, 1950, San Francisco, California HOMETOWN: Millbrae, California

MARITAL STATUS: Single

MAJOR: Accounting

GRADE: Junior G.P.A.: 3.2

BACKGROUND: Student

CAREER OBJECTIVES: Certified Public Accountant, then Law School ACTIVITIES: Sigma Chi Sigma



Michael P. Downey

BIRTHDATE AND PLACE: July 13, 1947; Oakland, California HOMETOWN: Santa Clara, California

MARITAL STATUS: Single

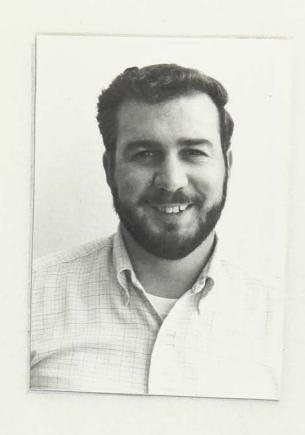
MAJOR: Management

GRADE: Junior G.P.A.: 3.3

BACKGROUND: U.S. Army, Chaplain Assistant

CAREER OBJECTIVES: Business Manager

ACTIVITIES: Sigma Chi Sigma ACTIVITIES: AMAI Signs whi Signs



## Douglas J. Emard

BIRTHDATE AND PLACE: June 26, 1946: San Francisco, California HOMETOWN: Santa Clara, California

MARITAL STATUS: Single

MAJOR: Management

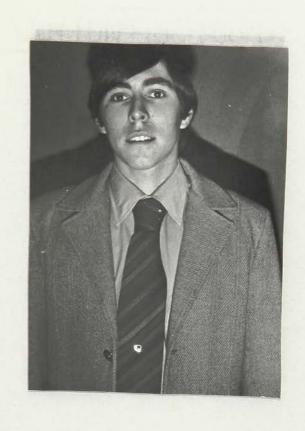
GRADE: Senior G.P.A.: 2.62

BACKGROUND: 3 years electrician U.S. Navy, 1 year electronic

Technician, Melabs Microwave Co.

CAREER OBJECTIVES: Civil Service Employment

ACTIVITIES: AMA; Sigma Chi Sigma



#### Duane Esquibel

BIRTHDATE AND PLACE: December 12, 1947: Greeley, Colorado HOMETOWN: San Jose, California

MARITAL STATUS: Single

MAJOR: Management GRADE: Junior

G.P.A. 3.2

BACKGROUND: Student

CAREER OBJECTIVES: Financial Manager

ACTIVITIES: West Valley Veteran Club, Greviance Committee



Thomas E. Ewing

BIRTHDATE AND PLACE: August 23, 1944; Omaha, Nebraska

HOMETOWN: San Jose, California

MARITAL STATUS: Single

MAJOR: Marketing GRADE: Senior 3.4.

BACKGROUND: Material Control FMC Corp.

CAREER OBJECTIVES: Industrial Sales, Industrial Procurement

ACTIVITIES: AMA, Vets Club, Dean's List



#### Steven Garrett

BIRTHDATE AND PLACE: June 26, 1945; East Rainelle, West Virginia

HOMETOWN: Sunnyvale, California

MARITAL STATUS: Single no call

MAJOR: Finance GRADE: Junior G.P.A.: 3.25

BACKGROUND: U.S. Air Force, Sales Expediter for Semicon System

CAREER OBJECTIVES: B.S. in Finance

ACTIVITIES: Small Business Consulting Service, AMA, FMA

ACTIVITIES: AMA, Executive Counsel of Business Organizations



Earl Gilbert Glenn

BIRTHDATE AND PLACE: December 26, 1943; Bakersfield, California

HOMETOWN: Santa Clara, California MARITAL STATUS: Married; no children

MAJOR: Marketing GRADE: Junior

G.P.A.: 3.0

BACKGROUND: Rental store, salesman; Rental Manager, Aristocrat Trailer Sales

CAREER OBJECTIVES: Start in some phase of marketing, then move up to marketing manager and from there move

up to a more executive type of position.

ACTIVITIES: AMA, Executive Counsel of Business Organizations



#### Jim Hellman

BIRTHDATE AND PLACE: July 20, 1951; San Francisco, California HOMETOWN: Hollister, California

MARITAL STATUS: Single

MAJOR: Marketing GRADE: Sophomore

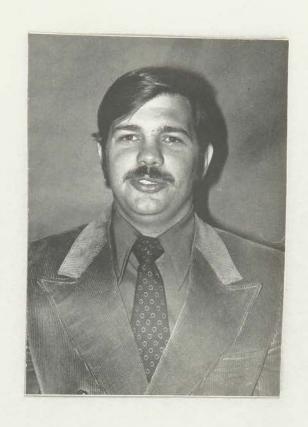
G.P.A. 2.82

BACKGROUND: Student

CAREER OBJECTIVES: Would like to be marketing manager

for major corporation

Vice President of AMA, Editor of Intercom ACTIVITIES:



#### William Hoffman

BIRTHDATE AND PLACE: August 11, 1946; Phoenix, Arizona HOMETOWN: San Jose, California

MARITAL STATUS: Married; no children

MAJOR: MBA

GRADE: Graduate Student

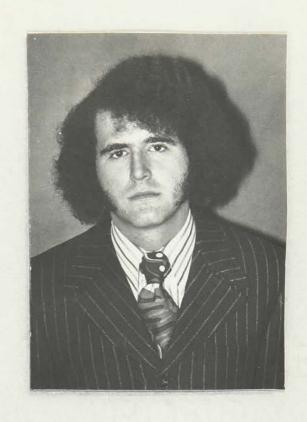
G.P.A.: 3.5

BACKGROUND: Degree in Business Administration

CAREER OBJECTIVES: Plan to teach at the junior college level

ACTIVITIES: S.A.M.; Foreign Student Orientation Leader;

Sigma Nu Fraternity, Graduate Assistant Experimental Business Core Program



Daniel E. Holden

BIRTHDATE AND PLACE: August 31, 1946; Wycliff, New Jersey

HOMETOWN: Sunnyvale, California

MARITAL STATUS: Single

MAJOR: Marketing
GRADE: Junior
G.P.A. 3.25

BACKGROUND: Production Manager Creative Publications

CAREER OBJECTIVES: MBA Marketing

ACTIVITIES: AMA, Small Business Consulting Service



Tom Johnson

BIRTHDATE AND PLACE: November 15, 1942, San Francisco, California

HOMETOWN: San Jose, California

MARITAL STATUS: Married; no children

MAJOR: Business Management

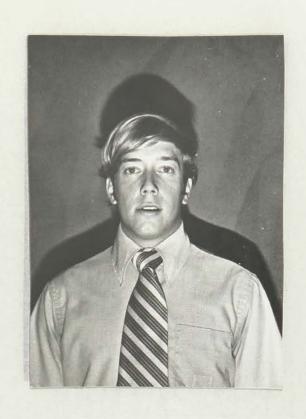
GRADE: Junior
G.P.A.: 2.5

BACKGROUND: North American Aircraft, Data Reductionist; U.T.C.,

Expediter; Core Memories, Material Processor

CAREER OBJECTIVES: To run my own business

ACTIVITIES: Hunting, Fishing, Archery, Football for YMCA



# Robert F. Loudy

BIRTHDATE AND PLACE: May 18, 1950: Oakland, California HOMETOWN: Castro Valley, California

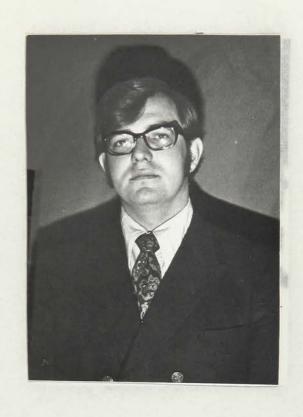
MARITAL STATUS: Single

MAJOR: Marketing GRADE: Junior G.P.A.: 2.8

BACKGROUND: Sales experience

CAREER OBJECTIVES: To become a marketing manager Small Business Consulting Service, AMA ACTIVITIES: IVES: Would like to start my own business and

> would like to get into politics. PMA, Commonwealth Club, Scaring Society of America, Racherfrachers Sports Car Club



Dennis W. Magnusson

BIRTHDATE AND PLACE: May 30, 1945; Long Beach, California

HOMETOWN: San Jose, California

MARITAL STATUS: Married; no children
MAJOR: Business Administration, Finance

GRADE: Junior G.P.A.: 2.0

BACKGROUND: Vault teller, Wells Fargo Bank; Board of Directors,

S&T Film Productions, Inc., Sommelier for San

Martin Winery

CAREER OBJECTIVES: Would like to start my own business and

eventually become an investor in the venture capital market. In the distant future I

would like to get into politics.

ACTIVITIES: FMA, Commonwealth Club, Soaring Society of America, Racherfrachers Sports Car Club



#### John Weir Nichols III

BIRTHDATE AND PLACE: January 22, 1946, San Jose, California

HOMETOWN: San Jose, California

MARITAL STATUS: Married; no children

MAJOR: MBA

GRADE: Graduate student

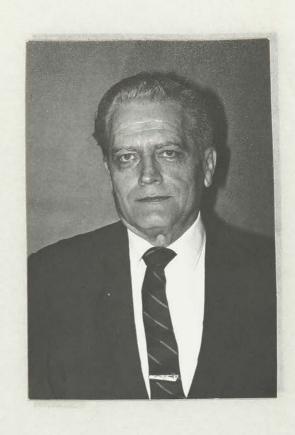
G.P.A.: 3.8 BACKGROUND:

OBJECTIVES: To work in an urban political body as an administrator

ACTIVITIES: Society for Advancement of Management, Rho Epsilon, Director of Membership S.A.M., Grad. Assistant to

the Dean of the School of Business, Student Liaison

for the Executive Council of Business Students



Aage A. Nielsen

BIRTHDATE AND PLACE: September 23, 1920; Saginaw, Michigan

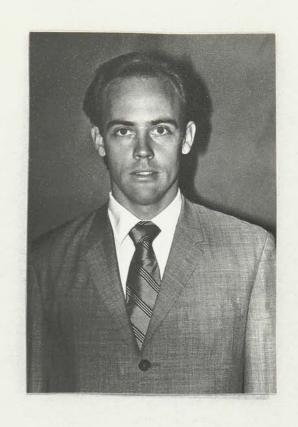
HOMETOWN: Cupertino, California

MARITAL STATUS: Married; 4 children

MAJOR: Marketing GRADE: Junior G.P.A.: 2.39

BACKGROUND: U.S. Navy, Senior Chief Petty Officer CAREER OBJECTIVES: Proprietorship, Retail Bookshop

ACTIVITIES: AMA, Sigma Chi Sigma



### William Otterlei

BIRTHDATE AND PLACE: August 16, 1947; San Diego, California

HOMETOWN: San Jose, California

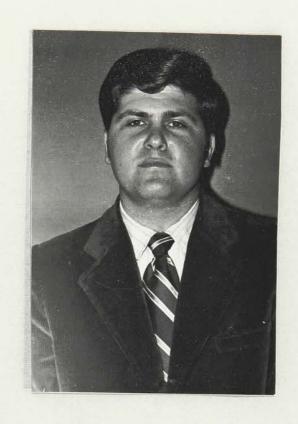
MARITAL STATUS: Married; no children

MAJOR: Management GRADE: Junior

G.P.A.: 2.8

BACKGROUND: Machinist, FMC; Carpenter; Tile layer

CAREER OBJECTIVES: Business Manager Labor the auto 1960 1960 ACTIVITIES: West Valley Veteran Club Enymard Folton Meserves



## Michael Roby

BIRTHDATE AND PLACE: June 7, 1946: Portland, Oregon

HOMETOWN: Hayward, California

MARITAL STATUS: Married; no children

MAJOR: Management GRADE: Junior

G.P.A.: 3.0

BACKGROUND: Selling and sales work

CAREER OBJECTIVES: Would like to go into the auto industry ACTIVITIES: Sports Car Club of America, Knights of Columbus, Hayward Police Reserves

a, hopefully to receive my



## Dan Seminar

BIRTHDATE AND PLACE: July 15, 1943; So. San Francisco, Calif. HOMETOWN: San Jose, California

MARITAL STATUS: Married

MAJOR: Finance GRADE: Junior G.P.A.: 2.98

BACKGROUND: Cost Accountant, U.T.C., Communications in U.S.A.F.,

Liquor clerk

CAREER OBJECTIVES: To receive a degree in Finance with a

second in Accounting, hopefully to receive my

ACTIVITIES C.P.A. to be a Financial Consultant



### Bruce Teren

BIRTHDATE AND PLACE: April 25, 1943; Brooklyn, New York HOMETOWN: Saratoga, California

MARITAL STATUS: Married; no children

MAJOR: Management

GRADE: Senior

G.P.A.: 3.0

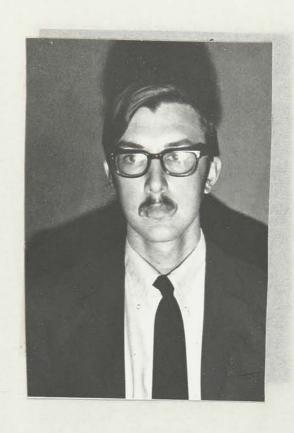
U.S. Navy Submarine Service, Qualified Navy BACKGROUND:

Scuba Diver

CAREER OBJECTIVES: To work as a trouble shooter for oceanographic

research projects

ACTIVITIES: Karate, Scuba Diving



### Thomas Thelen

BIRTHDATE AND PLACE: September 23, 1950; Chicago, Illinois

HOMETOWN: Mountain View, California

MARITAL STATUS: Single

MAJOR: Management GRADE: Junior

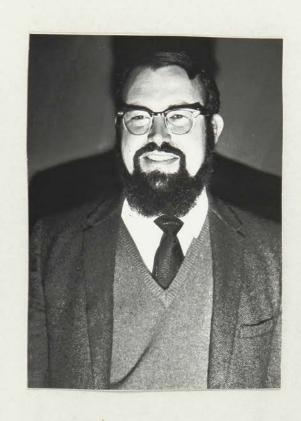
G.P.A.: 2.86

BACKGROUND: Service station; State Forestry Service
CAREER OBJECTIVES: Work in environmental field

CAREER OBJECTIVES: Work in environmental field

ACTIVITIES: Society for the Advancement of Management, AMA,

Sigma Chi Sigma



# Arlan Craig Stutler

BIRTHDATE AND PLACE: November 3, 1938: Heaters, West Virginia

HOMETOWN: Pleasanton, California MARITAL STATUS: Married; 3 children

MAJOR: Management

GRADE: Junior

G.P.A.: 3.63

BACKGROUND: Owned my own business, Stutler Bros. Trailer Sales
CAREER OBJECTIVES: To become a Junior College Business Instructor
ACTIVITIES: SJSC Rifle Team, Small Business Consulting Service,
Volunteer Tax Assistant



## Stephen Wolkow

BIRTHDATE AND PLACE: March 27, 1945; Los Angeles, California HOMETOWN: San Jose, California

MARITAL STATUS: Married; 1 child

MAJOR: Marketing GRADE: Junior G.P.A.: 2.8

BACKGROUND: Production Supervisor Electronic Firm (Raytheon)

CAREER OBJECTIVES: Marketing Research Management

ACTIVITIES: Executive Council of Business students, Small Business

Consulting, member of various committees in Sigma

Chi Sigma