

February 5, 2019

Dear Dean:

Since our beginning in 1907, Delta Sigma Pi Professional Business Fraternity has always believed in the importance of academics, both in the university and through extracurricular activities. However, without your support we would not be able to achieve our goal of promoting the highest academic achievement. In the next couple of months, we would appreciate your assistance with two of our programs, Grand Chapter Congress and the Delta Sigma Pi Scholarship Key Award.

### **Grand Chapter Congress**

This summer Delta Sigma Pi will convene our biennial national convention at the Atlanta Marriott Marquis. Our convention begins Wednesday, August 14 with educational sessions and concludes on Saturday, August 17 with an evening banquet. A powerful program of educational sessions including seminars on career planning, goal setting, business ethics, risk management and networking have been planned. Experts in several fields have agreed to present these sessions. In order for our members attending your university to get the most out of this experience, we are seeking your help in two important ways.

The convention will unfortunately conflict with the start of the fall school term on some campuses. We ask your help in garnering faculty permission for students to make up any assignments or class time they may miss by attending our convention. The convention will have a well-planned and effective series of educational and personal development sessions, or we would not be making this request!

Our second request is addressed to those Deans who have funding available to assist student groups in attending educational conferences. On behalf of our chapter, we request any available financial support to offset travel costs. We appreciate any funds that can be provided especially in these challenging economic times and believe they are a worthy investment in leadership development for your students.

We hope students from our chapter on your campus will be able to attend this excellent program. A complete schedule of seminar sessions can be provided by our office, if that would be helpful to you or to others in the school's administration or faculty.

### **Scholarship Key Award**

Before the summer can start, spring commencement will be taking place at your university. Each spring, our Fraternity awards the Delta Sigma Pi Scholarship Key to the graduating student with the highest cumulative academic average toward a degree in business administration or economics. The Scholarship Key is awarded to the highest honors student, whether the person is or is not a member of Delta Sigma Pi. Funded by the Delta Sigma Pi Leadership Foundation, a Scholarship Key is provided without charge to each college or university where Delta Sigma Pi maintains an active collegiate chapter. In those cases where two students exactly tie for the highest academic average, a second Scholarship Key will be provided without cost. In those instances where more than two students exactly tie for the highest academic average, additional Scholarship Keys may be purchased (either by the college/university or by the local Deltasig chapter) at \$20.00 each.

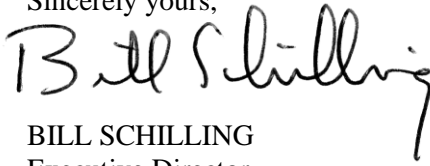
We hope that you will present this recognition at a convocation or honors event of your choice. Orders for the Scholarship Key, using the [online](#) form, should come only from your office rather than from the members of our chapter on your campus. Please send your key request at least two to four weeks prior to the presentation to guarantee delivery for your event.

The chapter also receives recognition on its annual report for having this key presented at your school. By copy of this email, we are notifying the Chapter Advisor and Chapter President that you have received the recognition/order form for your highest academic performer(s) who graduate this year.

Also, it would be very much appreciated if you could verify that the Delta Sigma Pi Scholarship Key is listed in the appropriate section of your college catalog or other publications.

Thank you in advance for all your help. As always, your support of our chapter, our members, and our educational programs is greatly appreciated. Please keep our office and our students in mind as resources to help you accomplish your own objectives on campus. We are at your service!

Sincerely yours,

A handwritten signature in black ink that reads "Bill Schilling". The signature is written in a cursive style with a large, stylized "B" and "S".

BILL SCHILLING  
Executive Director

CC: Board of Directors  
Regional Vice Presidents  
Chapter Advisors  
Chapter Presidents  
Leadership Foundation Trustees